

David Lyons

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PROFESSIONAL EXPERIENCE

General Manager

2024 – 2026

American Tire Distributors | Carrollton, TX

- Directed multi-million dollar distribution center operations and spearheaded its turnaround, driving a 54.5% jump in company-wide standings through performance-driven initiatives, strategic planning, and refined data utilization.
- Improved warehouse efficiency by 10% through the design of custom Excel tools and streamlined production workflows, improving team proficiency in data analysis and reducing operational bottlenecks.
- Developed delivery operations, improving route truck delivery window success by 7.3% and enhancing customer satisfaction through driver training programs and manifest analysis while maintaining DOT compliance.
- Implemented real-time supply chain monitoring using OTIF (On-Time In Full) metrics and Power BI dashboards to track customer orders daily, enhancing visibility and enabling disruption response.
- Cultivated a high-performing 30-person team by leading talent acquisition, mentoring operations staff, implementing training programs, and fostering data-driven decision-making.
- Improved financial performance by reducing overtime expenses by 15% and improving inventory variance, mitigating missed product sales through strategic cost-saving measures.

Manager of Yard Operations

2022 – 2023

Union Pacific Railroad | Mesquite, TX

- Ensured quality customer service, timely deliveries, system fluidity, and daily coordination of over 700 freight cars.
- Reduced safety incidents by 3% by conducting Field Training Exercises, addressing rule violations, and enforcing Federal Code compliance.
- Reduced terminal dwell time by 2 hours by streamlining processes to improve efficiency and throughput in yard operations.
- Boosted departure reliability by 5% through streamlined communication between yard operations and train dispatchers, improving departure planning.

Corridor Manager

2016 – 2022

Union Pacific Railroad | Spring, TX

- Led dispatching teams of 10+, monitoring terminal dwell and subdivision velocity, achieving a 5% increase in schedule adherence through a positive culture and strong field support.
- Supervised transportation plans across 3 corridors, coordinating with yard masters and field crews to prioritize main track access and increase throughput by upwards of 10%.
- Optimized operations and maintenance across high-volume corridors ensuring service quality for Class 1 railroads and reducing downtime by 3 hours per week by ensuring dispatchers had revolving 6 hour plans.
- Prioritized safety and compliance through shift check-ins, reducing safety incidents by 8% by reviewing active traffic, incidents, and dispatcher well-being.

Train Dispatcher

2011 – 2016

Union Pacific Railroad | Omaha, NE

- Directed train traffic and coordinated train and maintenance crews across 2000+ miles of territory, remotely managing signal systems and ensuring safe, efficient operations.
- Enforced safety regulations and prevented potential accidents by monitoring dispatch systems and intervening to halt an oncoming train when another went into emergency, averting a possible derailment that would have cost millions.
- Administered train dispatch operations, dispatching 15-35 trains daily of diverse types, including Amtrak, coal, auto, and intermodal, carrying passengers and cargo.
- Orchestrated train dispatch operations, elevating delivery timeliness by approximately 15% through strategic routing and scheduling adjustments, minimizing congestion across the rail network.

EDUCATION

Associates: Spatial Sciences | Texas A&M University

Certifications: Foundations: Data, Data, Everywhere | Analyze Data to Answer Questions | Process Data from Dirty to Clean | Prepare Data for Exploration | Ask Questions to Make Data-Driven Decisions

SKILLS

Skills: Operational Excellence | Supply Chain & Logistics Management | Performance Metrics & KPI Tracking | Program & Project Analysis | Data Visualization with Power BI | Cross-Functional Team Coordination | Revenue Growth & Cost Reduction | Advanced Excel Functions (Macros)

Software: Oracle WMS | Descartes Logistics Software Suite | Google Docs/Sheets | Generative AI Tools